Qantas is ONE BIG LOOPHOLE

How Qantas has gamed the system



Qantas was once an Australian icon.

Using expensive lawyers, and all the tricks it uses to avoid paying tax, Qantas has worked out how to game the Australian workplace laws, paying staff doing the same jobs vastly different rates of pay on vastly different conditions.

Qantas workers know that a huge share of this profit is the result of outsourcing their jobs to multiple companies and Qantas has set up labour hire companies, enabling the airline to drive down wages and conditions for the benefit of outgoing chief executive Alan Joyce and Qantas shareholders.

This booklet provides 3 case studies setting out in details how Qantas uses these legal structures to rip off workers.

Did you know that Qantas uses 14 different companies to employ its flight attendants? Qantas has progressively expanded the number of companies it uses to employ flight attendants, driving down their wages and conditions.

The full detail can be found from page 7 of this booklet.









CASE Study: QF555 – flying from Brisbane to Sydney

Let's look at an example, this is QF555 – flying from Brisbane to Sydney. It's the fourth flight for the crew today, let's meet them:



Melissa
Qantas Airline
Direct Permanent
Employee



Anika
Qantas Domestic
Labour Hire Permanent Employee



Anthony
MAM
Labour Hire -

Casual Employee



BlairAltara
Labour Hire Casual Employee

Melissa and Anika were rostered on for this flight. As labour hire employees, Anthony and Blair aren't always rostered in advance. Anthony got two hours notice, Blair only got 90 minutes.

Melissa has been working at Qantas since 2004, so she is one of the few remaining workers directly employed by Qantas airlines. Anika started more recently, so she earns around \$15,000 less than Melissa and works for 'Qantas Domestic' – a wholly owned subsidiary of Qantas.

The flight was scheduled for 9:45, but was delayed. For the crew, this means extra work.

Melissa and Anika do not have to work more than 12 hours in a shift, and if they choose to they get paid more.

Blair has to work up to 15 hours with no overtime payments.

For Anthony, it depends on which of five workgroups he is assigned to. He may get the Qantas trigger for overtime, he may get the labour hire conditions. It depends on when you started.

The tight turnarounds mean that there are no breaks scheduled. Again, this means different things to different crew members.

Melissa and Anika will get a penalty payment instead of their break.

Blair isn't compensated for missing his break. Anthony might be compensated, again, it depends on which category he is assigned to.

The crew should be supplied a meal as there is no opportunity to leave the aircraft to access catering facilities. But the outsourced catering company did not cater for the crew, so they miss out.

Melissa and Anika will again receive a penalty payment. Anthony and Blair miss out.

When they finally finish work, Melissa and Anika have been paid their normal salary, as well as overtime rates.

Anthony and Blair receive an hourly rate, for Blair, there is no overtime at all. For Anthony, his hourly rate depends on his category. All new employees are being placed into the category without overtime rates.

All four of the crew did the same job on the flight, but because of these legal structures, they were paid very differently. Melissa was paid around \$43 per hour, Anika received only \$29. Even though they should receive a casual loading, Blair received only \$30 – and Anthony will possibly earn the same or if he started on another date, a higher rate.



Now let's take a look at QF2 – flying from London to Sydney with a stopover in Singapore.

There are 22 crew members on this Qantas A380. They're all doing the same work, but as you can guess - they're earning different wages.

From London to Singapore, the crew are mainly employed by 'Qantas Cabin Crew UK'. Two of the crew are lucky enough to have been employed directly by Qantas Airlines.

The directly employed Qantas Airlines crew will be paid just under \$56* an hour. Crew employed by the UK Subsidiary will be paid just over \$20 an hour.

Once we get to Singapore, there's a crew change.

For the Singapore to Sydney leg, 9 of the 22 crew members are employed directly by Qantas airlines. 10 are employed by another subsidiary, 'Qantas Cabin Crew Australia'. Two work for Qantas Cabin Crew UK, and the last works for JetConnect NZ – a New Zealand based labour hire firm.

If you're unlucky enough to work for the Australian subsidiary (Qantas Cabin Crew Australia), you'll earn just over half of what the directly employed workers are paid - \$30. The New Zealand labour hire worker will only receive \$24.

Now let's look at Jetstar – an airline wholly owned by Qantas.

If you're working on a Jetstar International flight, you might be working for one of four different 'employers'.

Australian-based employees receive nearly \$26 per hour. However, this is often less than a third of the crew working a Jetstar international flight.

The remainder could be based in Singapore and being paid \$6 an hour. If they're Bali based, they'll get \$2. For the Thai based crew, this drops to \$2 per hour.

For Jetstar's domestic flights, the directly employed Jetstar crew are paid \$35 per hour. For employees of 'Team Jetstar' – this drops to \$25. Like Qantas, Jetstar flights will also use labour hire, with workers earning award wages, around \$24 per hour.



^{* \$56.64/}hr (salaried, hourly rate is a nominal rate), additional duties paid at \$30.75/hr.









This booklet shows three examples of how four workers can be doing the exact same work on vastly different wages and conditions.



Why is it happening?

It's simple.

The current laws allows Qantas to sidestep their obligations to employees and further drive down wages and conditions.

If you want a complete overview of how Qantas "games" the system check out the next four pages.

We need to close these loopholes and keep wages moving



QAL LH: \$56.48 p/hr

Predominantly international operations

Direct employees: Permanent
Threatened termination of the agreement during COVID-19; now same as QCCA
No new hires since 2008

QAL SH: \$42.51 p/hr

Predominantly Qantas Domestic operations

Direct employees: Permanent
Benchmark Conditions. The original Short Haul Crew
No new hires since 2008

QCCA \$30.75 p/hr

Qantas Cabin Crew Australia

(wholly owned subsidiary of Qantas)

Labor Hire, Permanent

All new hires are employed under QCCA.

QCCUK \$20.34 p/hr

Qantas Cabin Crew UK

(wholly owned subsidiary of Qantas)

Permanent

Qantas strategy replacing Australia crew with cheaper UK crew, operating out of UK and Australia.

JCNZ \$24.37 p/hr

JetConnect NZ

Contractor

Labor Hire, Permanent

Qantas strategy replace Australian based crew for Qantas on their international flights.

A (C) \$30.35 p/hr as casuals rate

Altara

Contractor

Employs Casual and permanent employees.

QD \$29.20 p/hr

Qantas Domestic (wholly owned subsidiary of Qantas)

Labor Hire, Permanent

All Australia-based new hire employees.

MAM - A \$37.43 p/hr

Maurice Alexander Management Pty Ltd (contractor)

Labor Hire, Casual



JETSTAR JQD: \$35.53 p/hr

Jetstar Domestic

Direct employees: Permanent No new hires

JETSTAR JQI: \$26.39

Jetstar International

Direct employees: Permanent

Denied promotional opportunities as management favours offshore and Team letstar Crew for promotions due to costs.

No new hires

MAM - B \$37.43 p/hr

Maurice Alexander Management Pty Ltd (contractor)

Labor Hire, Casual

Employed before 27/10/2010 must nominate a minimum of 11 days but only guaranteed 3 days work.

Employed before 27/10/2010 must nominate 3 days of duty, employed after 27/10/2010 must nominate 6 days per roster.

MAM - C \$37.43 p/hr

Maurice Alexander Management Pty Ltd (contractor)

Labor Hire, Casual

Employed before 27/10/2010 must nominate a minimum of 11 days but only guaranteed 3 days work.

Allocated 19 days (full-time).

MAM - D \$37.43 p/hr

Maurice Alexander Management Pty Ltd (contractor)

Labor Hire, Casual

Employed before 27/10/2010 must nominate a minimum of 11 days but only guaranteed 3 days work.

Allocated 14-19 days of duty and guaranteed 14 days. Allocation dictated by MAM, not employee.

TET \$2.16 p/hr

Tour East Thailand (partowned subsidiary)

Labour Hire

Various offshore Labour Hire companies providing offshore crew, cross crew or fully replace Australian based crew.

TJ \$25.39 p/hr

Team Jetstar (wholly owned subsidiary of Jetstar)

Labor Hire, Permanent

All new permanent Australian crew are employed in this entity for International and Domestic.

S SDAviasi \$2.93 p/hr

(Indonesia) - Value Air (Singapore merged with Jetstar Asia)

MAM - E Maurice Alexander Management Pty Ltd (contractor) - \$30.35 p/hr

Labor Hire, Casual

Despite being classified as Casual hires, the employment restrictions resemble permanent employment without the benefit annual leave and sick leave.

Company advised up to 6 days of required availability, plus crew must bid either 11, 12 or 13 days as decided by the MAM.

As of March 2023, all new hires employed under MAM E.



		Conditions	Same Job, <i>Not</i> Same Pay				
Airline / workgroup			Qantas Short Haul	Qantas Long Haul	Jetstar	Qantas Link (Regional)	
QAL SH - Qantas Airlines Limited Short Haul	Direct employees of Qantas	Direct employees of Qantas Airways Ltd (QAL), benchmark conditions. No one employed into QAL since 2008. No new hires. The original Short Haul Crew.	⊘				
QD - Qantas Domestic	Wholly owned subsidiary labour hire	Labour hire – QD wholly owned subsidiary of QF. All Australia based new hires are employed in Qantas Domestic.	⊘				
Altara (C)	External labour hire	Labour hire company provides crew to QAL SH, Jetstar and QantasLink. Maximum duty hours depend on the airline and the roster length. Qantas and Jetstar placements are treated as true casuals.	Ø		Ø		
Altara (P)	External labour hire	National Jet Systems (part of QantasLink) are the regional operator who employ crew from Altara. Some of these crew are permanently employed by Altara in the Aircraft Cabin Crew Modern Award 2020. QantasLink is a wholly owned subsidiary of Qantas Airways Ltd operating various regional airlines for the Qantas group.				⊘	
MAM A - Maurice Alexander Management Pty Ltd	External labour hire	Casual labour hire, QF Domestic. Crew use employment at MAM a potential entry point to Qantas Group.	Ø				
MAM B - Maurice Alexander Management Pty Ltd	External labour hire	Casual labour hire, QF Domestic. Crew use employment at MAM a potential entry point to Qantas Group. Despite being classified as Casual hires, the employment restrictions resemble permanent employment without the benefit annual leave and sick leave. Employed before 27/10/2010 must nominate a minimum of 11 days but only guaranteed 3 days work.	•				
MAM C – Maurice Alexander Management Pty Ltd	External labour hire	Casual labour hire, QF Domestic. Crew use employment at MAM a potential entry point to Qantas Group. Despite being classified as Casual hires, the employment restrictions resemble permanent employment without the benefit annual leave and sick leave. Allocated 19 days (full-time).	•				
MAM D – Maurice Alexander Management Pty Ltd	External labour hire	Casual labour hire, QF Domestic. Crew use employment at MAM a potential entry point to Qantas Group. Despite being classified as Casual hires, the employment restrictions resemble permanent employment without the benefit annual leave and sick leave. Allocated 14-19 days of duty and guaranteed 14 days. Allocation dictated by MAM, not employee.	•				
MAM E – Maurice Alexander Management Pty Ltd	External labour hire	Casual labour hire, QF Domestic. Crew use employment at MAM a potential entry point to Qantas Group. Despite being classified as Casual hires, the employment restrictions resemble permanent employment without the benefit annual leave and sick leave. Company advised up to 6 days of required availability, plus crew must bid either 11, 12 or 13 days as decided by the MAM. As of March 2023, all new hires employed under MAM E.	•				



		Conditions	Same Job, <u>Not</u> Same Pay				
Airline / workgroup			Qantas Short Haul	Qantas Long Haul	Jetstar	Qantas Link (Regional)	
QAL LH - Qantas Long Haul International Operations	Direct employees of Qantas	Direct employees of QF. Application to terminate Enterprise Agreement during COVID saw all of the legacy conditions lost and resulting the same conditions as QCCA. Direct employees, no new employees hired under this classification since 2008. All new Australian hires employed by QCCA.		⊘			
QCCA – Qantas Cabin Crew Aust	Wholly owned subsidiary labour hire	Labour hire – QCCA wholly owned subsidiary of QF. Operation Qantas Long Haul flights. All new hires are employed under QCCA.		⊘			
JetConnect NZ	External labour hire	Labour Hire based in NZ cross crew and replace Australian based crew on QAL LH and SH. Qantas strategy replacing Australia crew with cheaper NZ crew on certain routes in and out of Australia and NZ. Eg AKL-JFK	⊘	⊘			
QCCUK - Qantas Cabin Crew UK	Direct offshore employees	Labour based in London UK, cross crew and replace Australian based crew on Qantas international flights. Qantas strategy replacing Australia crew with cheaper UK crew, operating out of UK and Australia.		⊘			
JQD – Jetstar Domestic	Direct employees	Direct employees. Crew operate short haul operations in Australia. The original agreement. No new hires on this agreement, all new hires are under Team Jetstar Agreement			⊘		
JQI – Jetstar International (Widebody)	Direct employees	Direct employees of Jetstar and operate internationally from Australia. Long serving employees (the original crew) are denied promotional opportunities as management favours offshore crew for promotions due to costs. No new hires. Vast majority of Jetstar international flights (95%) are operated by offshore crew.			Ø		
TJ – Team Jetstar	Wholly owned subsidiary labour hire	Labour hire, wholly owned subsidiary of Jetstar. Crew operate domestic and international Jetstar flights. Team Jetstar are a labour hire company and employ the majority of the crew operating for Jetstar. All new permanent Australian crew are employed in this entity.			⊘		
Various offshore Labour Hire companies like Tour East Thailand	Partly owned subsidiary labour hire	Labour Hire, Qantas Group part share. (Approx. 30%). Offshore crews, cross crew or fully replace Australian based crew on Jetstar international flights. Auckland crew operate NZ domestic flights and short hauls flights to Australia.			Ø		
NJS - National Jet Systems (QantasLink)	Direct employees	Direct employees, red circled pay and conditions for A scale employees employed before 12 March 2019. A "B" scale was introduced after this date on less pay for new employees. Remove any reference to part of Qantas regional brand.				Ø	
NJOS - National Jet Operations Systems (QantasLink)	Direct employees	Direct employees. No new permanent employees hired under this agreement. Part of QantasLink, Qantas Regional Brand. 45 direct employees, 160 labour hire via Altara				Ø	



IT'S TIME TO

CLOSE THE LOOPHOLES

