



**THE HON JULIA GILLARD MP  
DEPUTY PRIME MINISTER**

Parliament House  
Canberra ACT 2600

Mr Jeff Lawrence  
Secretary  
Australian Council of Trade Unions  
Level 6  
365 Queen Street  
MELBOURNE VIC 3000

*Jeff*

Dear ~~Mr~~ Lawrence

I refer to our recent discussion and discussions my office has had with the Community and Public Sector Union in recent weeks.

The Government acknowledges the efforts of unions to discuss with Telstra issues relating to workplace arrangements for Telstra employees.

The Government is supportive of these efforts to build a more constructive relationship with Telstra. It is the Government's view that cooperative workplace relations drive productivity, employee engagement and satisfaction.

I trust discussions with Telstra about a Cooperative Relationship Agreement are constructive.

I hope that by working together the union movement and Telstra can develop outcomes which are in the best interests of Telstra employees.

Yours sincerely

A large, stylized handwritten signature in black ink, appearing to read 'Julia Gillard'.

**Julia Gillard  
Minister for Employment and Workplace Relations**

*20 June 2008*