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30th June, 2008

Mr. D. Fewster,
Director,
Workplace Relations & People Services,
Telstra,
33/242 Exhibition Street,
MELBOURNE, VIC. 3000.



COMMUNICATIONS
ELECTRICAL
PLUMBING
UNION

Dear Darren,

Re: SINGLE BARGAINING UNIT

You will recall that the Single Bargaining Unit (SBU) made presentations/representations at our meeting on 24th June, 2008 as follows:-

- Dispute Resolution Procedures
- Performance Based Pay
- Job Classifications
- Service Advantage Breaks (Caple Report)
- Redundancy Agreement

In addition to these matters raised by the union, Telstra sought further clarification with regards the "Constructive Relationship Agreement" (CRA) and the "Memorandum of Understandings" (MOU).

We do agree that a number of the matters raised in the MOU/CRA may be the subject of discussions between Telstra and the SBU for the purposes of negotiating a new Enterprise Agreement.

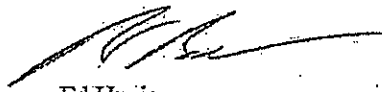
The SBU have not sought to make agreement on the CRA or MOU a precondition for ongoing talks or agreement around the Enterprise Agreement. The unions intend to bargain in good faith and our judgment on support for a Collective Agreement will depend on the outcome for members (a significant proportion of which are on AWAs) and on outcomes for potential members.

We remain of the view that Telstra's position and refusal to sign the MOU is fundamentally against the interests of the business, shareholders and employees.

We reiterate our earlier stance that the SBU is keen to get on with the discussions around the EA and our disappointment when Telstra chose to cancel meetings on a number of occasions at short notice.

It would be our view that the parties reconvene at 9.30 a.m. on Tuesday July 1st at the APESMA office. The location is 163 Eastern Road, South Melbourne.

Yours faithfully,


Ed Husic,
DIVISIONAL SECRETARY

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